



THE FUTURE OF MARITIME CONNECTIVITY - 2018

Introducing the 2018 edition of "The Future of Maritime Connectivity" report.

Some key questions answered by this report include:

- What is the size of the maritime satellite connectivity market?
- How quickly will the number of satellite connected vessels grow between now and 2027?
- What is the number of satellite connected vessels in the merchant, fishing, leisure, energy and passenger vertical segments, and the revenues generated in each?
- How will ARPU change over the next ten years?
- What factors are affecting how ARPU is trending?
- What are the key drivers and inhibitors of market growth?
- How is the competitive landscape changing and what are the market dynamics?
- What is the size of each region? (Asia-Pacific; Europe, Middle East & Africa; Central and South America; North America)
- How is the battle playing out between L-band and VSAT services? How will this change in the future?
- What are the most compelling reasons to prompt vessel owners to move to VSAT?
- How is maritime connectivity being used to improve internal operations as part of the digitalisation of vessels and Internet of Things?
- How will autonomous vessels and sea drones affect maritime connectivity?
- Who are the leading providers of maritime connectivity hardware and services?
- What are the market shares of hardware manufacturers, service providers and satellite operators?

30

interviews

134

pages

4

chapters

32

tables

20

charts



OVERVIEW

The 2018 edition of The Future of Maritime Connectivity is an update of Valour Consultancy's first report in this area in 2013. In the time between these two studies, those in the maritime industry have faced major challenges, caused by a significant downturn in 2016.

To give this point some context, during the downturn, vessel capacity far exceeded demand within the commercial shipping sector and many companies began operating blank sailing policies, sending back dormant vessels to various locations unpaid as a form of capacity management. The market has picked up since the downturn and growing well again.

Valour Consultancy conducts an in-depth discussion of key drivers and inhibitors of market growth, this report quantifies the maritime satellite terminal installed base, annual terminal deployments, ARPU, and revenue, (in 2017) and into the future (forecast data between 2018 and 2027). Data is segmented by frequency type, geographic region, and vertical application with a full qualitative discussion of the key trends at play in support of this.

MARKET BREAKDOWN

GEOGRAPHY

- Asia Pacific
- EMEA
- Central and South America
- North America

VERTICAL APPLICATION

- Fishing
- Leisure
- Merchant & Commercial
- Oil, Gas & Energy
- Passenger

MARKET SHARES

- Service providers
- Hardware vendors
- Satellite operators

CONNECTIVITY

- L-band – Lowspeed & no voice
- L-band – Highspeed & Voice
- Ku-band satellite
- Ka-band satellite
- C-band satellite

HARDWARE

- L-band terminals
- Ku-band antennas
- Ka-band antennas
- C-band antennas
- VSAT Routers

WHAT YOU RECEIVE – KEY POINTS

- 134 pages of quantitative and qualitative analysis giving rich insight on a fast moving market
- Full overview of the competitive environment and technology trends
- 24 in-depth profiles of key companies involved in the maritime connectivity value chain
- Base year of satellite connected vessels – 2017 and forecasts for 2018 – 2027
- Market shares - 2017
- Dedicated analyst time from the author to answer questions you have on the study
- PDF Report and Excel tables

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ABOUT VALOUR CONSULTANCY

Valour Consultancy is a UK-based provider of market intelligence services. Founded in 2012, the company has grown rapidly and is renowned for the extremely high-quality of its research and consultancy. Having firmly established itself in the aviation space, where many of the leading players rely on its expert insight and analysis, Valour Consultancy has successfully expanded into a number of other markets including, maritime, industrial, drones and body-worn cameras.

The company's aim is to deliver solutions that deliver real value and it continues to operate with the three core values it was founded on – Honesty, Trust and Time. As a result, Valour Consultancy continues to build long-lasting relationships.

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